



FX MANAGEMENT **Presentation**

Navigating Excellence in Yacht Management





Company Overview

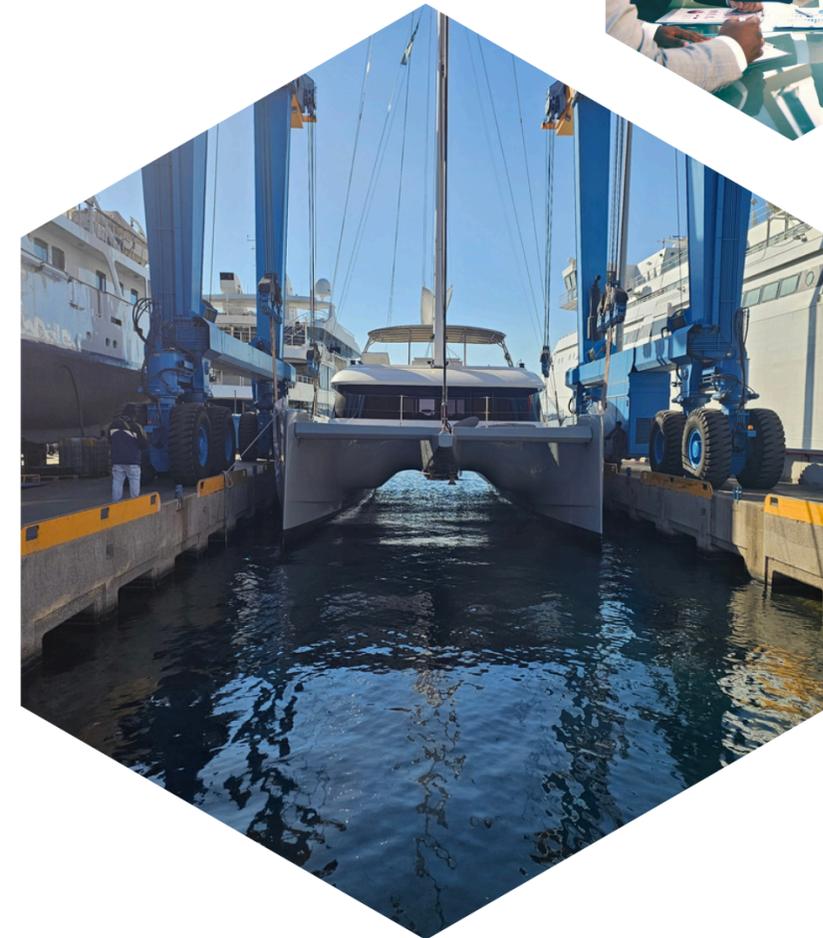
FX Yachting is a prominent agency and charter brokerage firm specializing in offering top-tier crewed rentals and comprehensive management solutions for yacht owners.

With an extensive background in the industry, our team of experienced professionals is devoted to delivering personalized attention and exceptional service to every client.

Our yacht charter division is dedicated to providing luxury rentals with a professional crew. At FX Yachting, we pride ourselves in owning one of the largest fleets of crewed catamarans globally, ensuring optimal charter availability for our esteemed owners.

FX Yacht Management aims to meet the needs of yacht owners seeking a comprehensive management solution. Through our reliable and efficient support, encompassing maintenance, repairs, insurance, and financial management, we guarantee that each yacht remains in peak condition and operates at maximum efficiency. Our team takes care of all the intricate details, providing owners with peace of mind and the assurance that their investment is well taken care of.

At FX Yachting and FX Management, we are deeply committed to delivering the utmost level of service. Whether you're interested in chartering a catamaran or seeking an all-encompassing yacht management solution, our team is here to offer expert support and guidance to fulfill your requirements.





FX Management

FX Management is a premier yacht management company dedicated to setting the highest standards of operational excellence and regulatory compliance within the yachting industry. With years of experience in the yacht management sector, we pride ourselves on upholding unparalleled professionalism, unwavering integrity, and a steadfast commitment to complete client satisfaction.

Our comprehensive yacht management services are specifically designed to cater to the specific needs of our clients, ensuring that every aspect of their yacht is managed with the highest level of attention, care, and expertise. From crewed yacht management to the optimization of yacht operations and charter services, we are equipped to handle all aspects of yacht services.

We specialize in managing and supporting catamarans of all sizes, catering to the different requirements of each vessel. Our highly trained team of experts provides the best yacht management practices, keeping the vessel updated with the latest technological solutions, complying with the highest safety standards and providing a smooth sailing experience for our clients.

At FX Management, we understand that our clients' yachts are a significant investment, and we place a premium on ensuring that our services exceed all expectations. As an esteemed authority in the yacht management industry, we continually strive to provide innovative solutions that keep our clients at the forefront of the industry's developments.

Join us and become part of a leading authority in the yacht management industry and get the support you need to keep your vessel running optimally.

Choose FX Management- the ultimate yacht management partner.





Our Services

YACHT MANAGEMENT

Our comprehensive management services provide seamless support for every aspect of yacht ownership, ensuring uninterrupted operational efficiency, logistics, and absolute compliance. We offer end-to-end services to cater to every unique need of yacht owners, surpassing expectations with our client-centered approach.

CREW ADMINISTRATION

FXM offers complete crew administration services, including professional crew recruitment, crew educational seminars on their field to ensure the seamless management and coordination of crew members for optimal vessel operation.

YACHT ACCOUNTING & REPORTING

We collaborate with expert accountants and lawyers to ensure the smooth operation of yacht ownership companies, utilizing a sophisticated program to manage, report on expenses, income and chartering data in a unified and efficient manner.

CERTIFICATION AND COMPLIANCE

At FX Management, we specialize in managing the entire procedure of obtaining and maintaining necessary yacht and company documentation to ensure full legal compliance under the Greek law. Our dedicated team navigates the complexities of paperwork and regulations, ensuring the seamless adherence to all legal requirements for your peace of mind.

YACHT TECHNICAL SUPPORT

We provide yacht technical support, offering expert technical consulting on annual maintenance, refit of the boat or design from scratch, skilled technicians and advanced technical knowledge to ensure the smooth operation and maintenance of the vessel under our management.

OPERATIONAL SUPPORT

To ensure that the Captain and crew can focus on their onboard tasks and the satisfaction of their guests, FX MANAGEMENT /YACHTING takes full responsibility for all the logistics that are relevant to private or commercial cruising. This includes coordinating with the flag state for all statutory requirements and maintaining appropriate insurance coverage and addressing any claims. Additionally, our in-house legal team has ample experience to handle and advise on all legal matters relating to yacht ownership. Moreover, we can assist with local authorities and ports, plan voyage and cruise itineraries, arrange logistics of provisions and stores supply, manage communications, arrange suitable dockage and berthing, source for any necessary yacht parts and spares, and coordinate guest and crew transportation and travel arrangements. In summary, with our broad suite of services, we help ease the logistics demands, leaving the crew free to concentrate on delivering the best guest experience possible.





LEGAL & TAX CONSULTATION

Our legal and accounting consultants is composed of seasoned professionals . They have extensive experience working with managers, law firms, family offices, and corporate service providers worldwide and are familiar with the high level of professionalism expected by our clients. We work with the maritime lawyer Pantelis Kokkinankis of Kokkinakis law firm.

We emphasize transparent decision-making processes and aim to establish long-term relationships with our clients. This enables us to provide services tailored to the unique needs of each owner, rather than offering one-off solutions that may not always be in their best interest.

We offer assistance to yacht owners and their teams in applying and acquiring Greek charter licenses. We are knowledgeable regarding all legal, chartering, and fiscal regulations pertinent to Greece and can provide advice on local cruising activities as well.

Chartering yachts in Greece requires obtaining a Greek charter license, and our team along with Kokkinakis Law can guide owners through this process. Services include incorporating the appropriate structure, arranging for yacht surveys, and managing all necessary filing obligations and compliances with local authorities.

To ensure that the charter license is acquired in time, we recommend clients seek advice at least three to four months before the intended charter date.

FX Managment along with with her external consultants offer a complete set of administrative and accounting services to ensure that the structure and license for yacht chartering is in compliance with all legal requirements. Apart from handling the legal incorporation of the necessary structure and charter license issuance, they also provide ongoing assistance such as regulating minimum charter days, advising on social security contributions for the crew, facilitating VAT registration, administering fiscal representation, and ensuring full compliance with invoicing and VAT treatment rules. Additionally, they offer a registered address service, maintain accounting books of the Greek entity within the charter license structure, and prepare and submit all VAT and annual filings.





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